

USDA BROILER MARKET NEWS REPORT

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Poultry Programs

Market News Branch



NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices were lower in the West, mostly unchanged elsewhere. Trade sentiment was weak in the West, and mixed, but no better than steady in all other areas. Retail and food service demand was light to moderate, best for fast food promotions and into sports bars. Supplies of all sizes were more than sufficient for trade needs. In the parts structure, trading was light to fair and usually limited to regular commitments. Breast items and wings were adequate to ample, and dark meat was readily available. In production areas, live supplies were moderate; weights were mostly desirable to heavy.

<u>Final Report</u> of prices negotiated for trucklot sales of ready-to-cook ice-packed broiler/fryers (includes branded product) to be delivered to first receivers at major market centers week of 01-NOV-2004

| (cents per lb) | US GRADE A | | | COMPOSIT | E |
|----------------|-----------------|------------|--------------|------------|--------------|
| AREAS | MAJORITY | WTD | LOADS | WTD | LOADS |
| | | <u>AVG</u> | | <u>AVG</u> | |
| Boston/New Eng | g 59.00-63.00 | 61.50 | 20 | 64.43 | 41 |
| Chicago | 58.00-61.00 | 60.77 | 43 | 62.52 | 76 |
| Ohio Cities | TFEWR | | | 63.22 | 25 |
| Denver | 80.50 | 80.38 | 15 | 79.04 | 17 |
| Detroit | 60.00-62.00 | 61.75 | 16 | 64.96 | 59 |
| Los Angeles | 81.00 | 79.17 | 59 | 73.46 | 127 |
| New York | 60.00-63.00 | 61.86 | 28 | 64.01 | 52 |
| Philadelphia | 60.50-63.00 | 61.32 | 11 | 61.27 | 22 |
| Pittsburgh | 61.00-63.00 | 61.91 | 11 | 67.58 | 59 |
| St. Louis | 60.00-60.25 | 59.90 | 22 | 62.16 | 42 |
| San Francisco | 81.50 | 80.30 | 35 | 77.99 | 86 |
| | | | | | |

Composite Weighted Average

Loads 11/01/04 Change/Last Wk 10/25/04 11/03/03 606 67.76 -.25 68.01 63.77

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| REGIONS | MAJORITY | WTD AV | LOADS |
|----------------|-----------------------|---------------|--------------|
| Eastern | 64.00-66.00 | 65.60 | 34 |
| Central | 61.00-68.00 | 65.32 | 74 |
| Western | 53.00-74.00 | 66.41 | 38 |
| | Southeast Area FOB Do | ck Equivalent | t |
| Mississippi | 72.00-74.00 | 72.94 | 91 |

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 75.25 cents based on icepacked USDA grade "A" sized 2 1/2 to 3 pound birds.

| | | FINAL WID AVG |
|------------------------|---------------------|-------------------------------|
| <u>LOADS</u> | RANGE | FOB DOCK OR EQUIVALENT |
| 1,141 | 58.00-77.25 | 74.25 |
| The Georgia f.o.b. doo | k confirmed final w | eighted average prices on |
| ice packed parts: | WTD AVG | VOLUME |
| <u>ITEM</u> (C | ENTS PER POUND | <u>(000 POUNDS</u> |
| LINE RUN TENDERS | 176.50 | 1,515 |
| BREASTS - B/S | 154.00 | 5,881 |
| BREASTS - WHOLE | 79.50 | 1,617 |
| THIGH MEAT - B/S | 73.00 | 1,097 |
| LEG QUARTERS | 31.50 | 7,861 |
| WINGS | 95.50 | 3,082 |
| THIS INFORMATION IS | S SUPPLIED BY TH | IE GEORGIA DEPARTMENT |
| OF AGRICULTURE'S F | POULTRY MARKET | ΓNEWS SERVICE. |

NORTHEAST REGION BROILER/FRYER Trucklot buying interest on ready-to-cook whole broiler/fryers ranged light to moderate, mostly light to fair entering the week. Offerings were at least adequate to fully adequate and competitively priced. Movement through retail and distributive channels was light. The market tone was about steady. In the parts complex, breast items, wings and tenderloins were at least adequate to available. Dark meat cuts were fully sufficient.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was steady at best. Demand into all channels following the weekend was light to moderate, best for active first of the month business and ads. Supplies were more than sufficient to satisfy trade needs. In the parts structure, trading was fair, but slightly better where ads were planned or in progress. Breast items were at least adequate or available, wings were fully adequate to ample, and dark meat was readily available. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

WESTERN REGION BROILER/FRYERS Final majority prices down 1 cent throughout the region compared to last week. Trade sentiment was very weak. Trading reported on regular commitments at mainly lower prices, with new negotiations at lower to sharply lower prices. Offerings were ample for the seasonally fair buyers' interest. Retailer demand was moderate at best. Dealers reported overall fair weekend clearances. Trading reported for this week's delivery on parts: leg quarter 29.5-32 bulk and 4/10s mainly 32, bulk drumstick mainly 30 and 8/5s 33-35, boneless leg meat 62-65, thigh meat mainly 75, bone-in breast 79-94 and boneless 121-131. The Los Angeles negotiated WOG weighted average was 55.12 sharply lower by 6.47 and the volume reported up 3 percent to 30 loads.

MIDWEST REGION BROILER/FRYER Final majority prices unchanged from Monday's final; Ohio cities TFEWR. Maket tone cautioulsy steady, undertone weak on moderate to heavy offerings. Movement was light to moderate into retail and food service, instances good into fast food and sports bars. Floor stocks adequate to ample with some reductions of regular commitments noted. Weights desirable to heavy. Parts supplies were adequate to ample on light trade activity as buyers take a wait and see attitude. Supplies of breast cuts and wings moderate to heavy, leg items adequate. Market tone steady on dark meat and barely steady to weak on the balance.

<u>DELMARVA BROILER/FRYERS</u> Movement of ready-to-cook whole birds was generally noted as light to moderate. Seller offerings were adequate to fully adequate and clearing satisfactorily at most points. Live supplies were moderate; weights were desirable to heavy. Processor schedules were moderate. Less than trucklot asking prices were unchanged at 62 to 77 cents. Trade sentiment was about steady. In the parts complex, supplies were at least adequate. Breasts items and wings were noted as available and difficult to clear.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

| RANGE | 59-82 |
|------------------|-------|
| WEIGHTED AVERAGE | 65.00 |
| NO OF BOXES | 8 265 |

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was noted as light to no better than fair as dealers assessed market conditions and limited orders to most immediate needs. Breast items remained available at discounted levels. Dark meat cuts were at least adequate. Wings were readily available. Retail and distributive movement was light. The market tone was barely steady to weak on breast items, wings and tenders; no better than steady on the balance of

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES,

| CENTS PER POUND ITEM NEGOTIAT | CURRENT ED TRADING | WTD AVG | VOLUME /LBS | |
|--|-----------------------|------------|----------------|--|
| BREAST - B/S | 130 | 126.80 | 502,224 | |
| TENDERLOINS | 105-110 | 111.61 | 58,600 | |
| BREAST - WITH RIBS | 72-73 | 81.16 | 95,720 | |
| BREAST - LINE RUN | 72 | 70.74 | 114,360 | |
| LEGS | 42-43 | 35.21 | 270,822 | |
| LEG QUARTERS (BULK) | 28-29 | 30.50 | 134,681 | |
| DRUMSTICKS | 27-28 | 32.76 | 97,880 | |
| THIGHS | 24-25 | 36.39 | 80,560 | |
| B/S THIGHS | 75-76 | 69.68 | 52,320 | |
| WINGS (WHOLE) | 82-83 | 95.77 | 115,640 | |
| BACKS AND NECKS (STRIPI | PED) 10-12 | 11.89 | 27,240 | |
| LIVERS (5 POUND TUBS) | 30-35 | 29.43 | 13,920 | |
| GIZZARDS (HEARTS) | 60-65 | 65.22 | 12,160 | |
| INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN | | | | |

NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

ARKANSAS BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| <u>ITEM</u> | LBS (000 |) RANGE | MAJORITY | WT. AVG |
|---------------------|----------|---------------|-----------------|---------|
| BREAST - B/S | 2,696 | 102.00-210.00 | 109-119 | 117.77 |
| TENDERLOINS | 565 | 90.00-188.00 | 105-112 | 107.37 |
| BREAST - WITH RIBS | 208 | 67.00-93.00 | - | 80.35 |
| LEGS | Т | OO FEW TO RE | EPORT - | |
| LEG QUARTERS (BULK | () 863 | 26.00-30.00 | 26-27 | 26.76 |
| LEG QUARTERS (4/10) | 1,374 | 27.00-30.00 | - | 27.47 |
| WINGS (WHOLE) | Т | OO FEW TO RE | EPORT - | |
| DRUMSTICKS | Т | OO FEW TO RE | EPORT - | |
| THIGHS | 1,203 | 20.00-42.00 | 21-23 | 21.16 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| <u>E</u> \$ | STIMATE | ACTUAL | AVG WTS | ACTUAL A | AVG WTS |
|--|----------|---------------|----------------|----------|------------|
| | (1,000) | (1,000) | | (1,000) | |
| | 11/01 | 10/28 | 10/28 | 10/25 | 10/21 |
| Alabama | 4,062 | 4,019 | 5.12 | 4,059 | 5.23 |
| Arkansas | 5,496 | 5,423 | 5.11 | 5,504 | 5.18 |
| Delmarva | 2,198 | 2,230 | 5.51 | 2,228 | 5.69 |
| KY-LA-TN | 2,130 | 2,112 | 5.02 | 2,103 | 4.96 |
| Mississippi | 2,860 | 3,030 | 5.48 | 3,017 | 5.50 |
| North Carolin | a 2,522 | 2,509 | 6.38 | 2,509 | 6.43 |
| Texas | 2,495 | 2,538 | 5.00 | 2,519 | 5.01 |
| Total | 21,763 | 21,861 | 5.33 | 21,939 | 5.39 |
| Mon | 21,763(A | A) | | 21,939(A | A) |
| (A) Weekly cumulative for states listed above. | | | | | |

Broiler-fryer slaughter under federal inspection for 01-Nov 2004 is estimated to be 32,560,000 down 1.10 percent from a week ago. and up 2.2 percent from a year ago.

(last week 32,922,000 last year 31,858,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVA-LENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (IN-CLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| F | OUND | S | | WTD |
|--|-------|---------------|-----------------|------------|
| <u>ITEM</u> | (000) | RANGE | MAJORITY | <u>AVG</u> |
| BREAST - B/S | 775 | 110.00-185.00 | 112-119 | 118.84 |
| TENDERLOINS | 288 | 95.00-195.00 | 95-100 | 102.47 |
| BREAST - LINE RUN | 102 | 70.00-94.00 | 74-78 | 76.24 |
| FRONT HALVES | 7 | TOO FEW TO RE | EPORT | |
| LEGS | 103 | 27.00-50.00 | 28-29 | 29.95 |
| LEG QUARTERS (BULK) | 511 | 23.00-29.00 | 25-26 | 25.56 |
| LEG QUARTERS (4/10) | 940 | 24.00-32.00 | 27-28 | 27.47 |
| WINGS (WHOLE) | 7 | TOO FEW TO RE | EPORT | |
| WINGS (CUT) | 405 | 85.00-105.00 | 100-105 | 100.80 |
| DRUMSTICKS | 7 | TOO FEW TO RE | PORT | |
| THIGHS | 7 | TOO FEW TO RE | EPORT | |
| B/S THIGHS | 7 | TOO FEW TO RE | PORT | |
| WHOLE BODY INDEX BASED ON SOLITHERN STATES PARTS | | | | |
| I VVH() F K())Y INI)F X K# | (SEI) | JN SOUTHERN: | SIAIESPAR | 1.5 |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS

TRADING FOR NOV 01, 2004 — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 36.50 - 42.50 | 39.50 | 39.05 |
| | | |

The Index is intended solely as an indicator of values for commoditytype product and does not represent industry's willingness to sell or

MIDWEST REGION BROILER/FRYER ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN. MO. NE. ND. OH. SD. AND WI WEEK OF NOV 01-05-2004

| WIN, WO, NE, ND, ON, OB, AND WI | WEEK OF HOVO | 1 00 200 1 |
|---------------------------------|-----------------|-----------------|
| CENTS PER POUND | Price Per Lb. | Mostly |
| BREAST - B/S | 105.00 - 134.00 | 118.00 - 134.00 |
| BREAST - LINE RUN | 70.00 - 98.00 | 71.00 - 80.50 |
| LEGS | 34.00 - 39.00 | - |
| LEG QUARTERS (BULK) | 24.00 - 39.00 | 27.00 - 30.00 |
| DRUMSTICKS | 24.00 - 37.00 | - |
| THIGHS | 23.00 - 34.00 | - |
| WINGS (WHOLE) | | 65.00 - 90.00 |
| BACKS AND NECKS (STRIPPED) | 12.00 - 23.00 | - |
| LIVERS | 30.00 - 38.00 | - |
| GIZZARDS (HEARTS) | 40.00 - 60.00 | - |
| | | |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY,

DELIVERED TO RESTAURANTS AND INSTITUTIONS

RANGE WOGS 2# & UP - WHOLE 95.75-99.75 WOGS 2# & UP - CUT UP 8&9 PIECES 99.25-103.25

FROZEN HENS 5# & UP FROZEN DUCKS

FROZEN SQUABS

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

| FRESH FRYERS | 97-99 |
|------------------|-------|
| ROASTERS 4# & UP | 107 |
| HENS UNDER 5# | |
| HENS OVER 5# | 67-68 |
| DUCKS | |
| DADDITO WHOI E | |

RABBITS-CUT UP

SAN FRANCISCO PROCESSED POULTRY

DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | | RANGE |
|------------------|----------|---------|
| FRESH FRYERS | ICE PACK | 105-106 |
| | DRY PACK | 106-110 |
| ROASTERS 4# & UP | ICE PACK | 108-111 |
| | DRY PACK | 111 |
| HENS OVER 5# | ICE PACK | 89-93 |
| | DRY PACK | 89-95 |
| DUCKS | | 175-192 |

^{*} TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

^{**} WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

OCTOBER 29, 2004

- PRICES -**CHICKEN** – VOLUME –

(Cents per Pound)

FAT

TOTAL EXPORT CONTENT **FROZEN FRESH**

15% OR LESS

RANGE

WTD AVERAGE

CHICKEN, WITH SKIN ADDED

- PRICES — – VOLUME —

(Cents per Pound)

FAT

| CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|------------|-------------|-------------|-----------|-----------|
| 15% OR LES | S | | | |
| RANGE | 18.50-25.00 | 19.50-22.00 | 828,000 | 468,000 |
| WTD AVERAG | SE 22.11 | 21.44 | | |
| 15-20% | | | | |
| RANGE | 17.00-27.00 | 17.50-20.00 | 2,652,000 | 1,612,000 |
| WTD AVERAG | SE 18.86 | 19.04 | | |
| 20% OR MOI | RE | | | |
| RANGE | - | 17.50 | 200,000 | - |
| WTD AVERAG | Έ | 17.50 | | |

* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

SOUTHEAST LIVE HEAVY HEN Majority prices were unchanged when compared to a week earlier. Demand was at least moderate for the adequate to fully adequate offerings. Processing schedules were noted as mostly normal. Sales of finished product were clearing satisfactorily. The undertone was at least steady to fully steady.

HEAVY TYPE HENS (7 POUNDS AND UP)* FINAL PRICE, GENERALLY FOR SLAUGHTER THE WEEK OF 01-NOV-04

> **RANGE MAJORITY WTD AVG**

AT FARM BUYER LOADING 8.25-15 CENTS/LB. 10.5-12 11.48 AT FARM PRODUCER LOADING TOO FEW TO REPORT **FOB PLANT** TOO FEW TO REPORT

* WEIGHTS UNDER 7 LBS, SUBJECT TO DISCOUNT.

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

OCTOBER 29, 2004

- PRICES **CHICKEN** – VOLUME —

(Cents per Pound)

FAT

CONTENT **FROZEN TOTAL FRESH EXPORT**

15% OR LESS

RANGE

WTD AVERAGE

CHICKEN, WITH SKIN ADDED

- PRICES — VOLUME —

(Cents per Pound)

FΔT

CONTENT **FROZEN** FRESH TOTAL **EXPORT** 15% OR LESS **RANGE** 19.00 40.800 WTD AVERAGE 19.00 15-20% RANGE 13.75-22.00 11.00-19.00 2.548.400 1.366.800 WTD AVERAGE 16.21 12.98 20% OR MORE RANGE 15.75 81.600 WTD AVERAGE 15.75

* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTH CENTRAL HEAVY LIVE HEN Prices were generally unchanged compared to the past week. Demand was moderate for at least adequate offerings from producers. Finished sales were seasonally active. Schedules were normal. Trade sentiment was at least adequate.

HEAVY TYPE HENS (7 POUNDS AND UP)*

FINAL PRICE, GENERALLY FOR SLAUGHTER THE WEEK OF 01-NOV-04

RANGE MAJORITY WTD AVG

AT FARM BUYER LOADING 7.75-15 CENTS/LB. 9.5-10.25 10.23

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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